

SAMPLE DECISION CARD

One page. One decision. Every assumption visible.

DECISION CARD

One output of Decision Hoot's continuous Decision Intelligence service

ILLUSTRATIVE DECISION MODEL
NOT A CLIENT RESULT

DECISION

Should we hire more people, redesign the process, or automate?

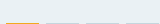
CONTEXT

Order volumes are rising. The operations team is stretched, backlog is building, and leadership is weighing hiring against process and technology change.

SIGNALS (internal + external)

Workload rising Overtime Bottlenecks Attrition risk
Automation feasible Demand outlook
Supplier lead-times

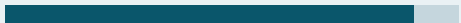
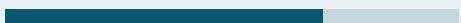
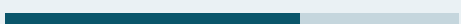
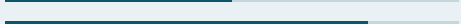
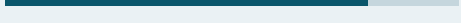
EVIDENCE

Workload & overtime data  **Strong**
Process cycle times  **Medium**
Cost & payroll data  **Medium**
Vendor automation fit  **Low**

strength

WHY — likely drivers

illustrative, to validate

Process 
People 
Demand 
Technology 
Capacity 
Cost 

OPTIONS and BUSINESS IMPACT

illustrative — more dots = stronger case

	Cost	Capacity	Quality	Scalability	Risk	Payback
Hire						
Reskill / redeploy						
Process redesign						
Automate						
Hybrid: redesign + targeted automation						

RISKS

- Automation scope creep
- Change resistance on the floor
- Demand dips after hiring

DATA GAPS

- Step-level cycle times
- True cost of overtime and attrition
- Vendor integration effort

ASSUMPTIONS

- Demand growth continues
- Current process can be standardised
- Team can be redeployed

CONFIDENCE

Low

Medium

High

RECOMMENDED DIRECTION (illustrative only)

Redesign the bottleneck process first, pilot automation on the highest-volume step, and hire only for the residual gap — subject to validation of the data gaps.

NEXT ACTION

Validate step-level cycle times and automation fit for the top two processes.

OWNER

COO with HR and Finance

TIMELINE

2 to 4 weeks

SUCCESS MEASURE

Cost per order, cycle time, backlog, error rate

Decision Cards turn complex business intelligence into actionable management decisions.

Start your 30-Day Free Pilot: <https://forms.gle/u128moa3QnHZZKJD7>

